

Welcome to Mary Kay

AND THE FUTURE RISE AREA



NEW CONSULTANT

Welcome Packet



Meet Rachel

A little about me:

- 6 years in MK
- 5 career cars - 3 Pink Cadillacs!
- Started MK as an 18-year-old college student!
- Joined for the extra cash and stayed for the quality friends, self growth, and the ability to prioritize her life with God first, Family second and Career third.

Greatest gifts from MK:

1. The ability to be my own boss-creating my own schedule and working when I want to work.
2. Being able to earn unlimited income!
3. Earning trips around the world, including to the Bahamas, Barcelona, and Scotland!
4. Mentoring other women to achieve their dreams!

I can't wait to watch you shine!

LET'S GET CONNECTED!



Rachel's Info



(973)768-9430



@rstatl557



Rachel Statile



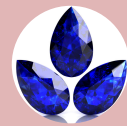
@rachelstatile



WEEKLY ZOOM MEETING

Our Weekly success meetings are the place to be!! Join us every Monday night from 7:00est-8:30est for recognition, tips, and all-around fun girl time!

Meeting ID: 831 530 7051
Passcode: STATILE



Seminar Affiliation:
Sapphire



UNIT Number:
ZE71



NSD:
Cyndee Gress

UNIT FB GROUP

Our unit FB group will keep you informed on all the fun things happening within our unit, share important company announcements, and keep our pink family united as we celebrate each other's success! Get inside and turn your notifications ON!



Team Bee-lieve 🐝 >

<https://www.facebook.com/groups/508492300891270/>

What's Next?

IT'S TIME TO JUMP INTO YOUR BUSINESS! GET READY FOR THE RIDE OF YOUR LIFE. WHETHER YOU'RE IN IT FOR THE GIRL FRIENDS, A CAREER CAR, OR SOME EXTRA CASH IN YOUR POCKET, YOU'RE IN THE RIGHT PLACE! HERE ARE SOME GREAT STEPS TO GET YOU ON THE RIGHT TRACK:

#1

Listen to the New Consultant Training

I TALK ABOUT EVERYTHING YOU NEED TO KNOW AS A BRAND-NEW CONSULTANT. BE SURE TO HAVE THE GET THE RICHEST REWARDS PRINTED AS YOU LISTEN AND JOT DOWN NOTES OR QUESTIONS AS YOU GO.

#2

Do your Welcome Call with Rachel

WE WILL GO OVER ANY QUESTIONS YOU HAVE FROM THE TRAINING, AS WELL AS CREATE A PLAN TO LAUNCH YOUR BUSINESS!





#3

Launch Your Business!

IT'S GO TIME! SET UP A VIRTUAL OR IN-PERSON LAUNCH PARTY. PLEASE BE SURE TO SEND A PHOTO OF YOURSELF TO RACHEL SO THE INVITATIONS CAN BE MADE.

BE REWARDED WHEN YOU ORDER.

Initial Order Amount		Ultimate Product Bonus Bundles** up to \$180 each	Color Look*** \$144.50	Mirror With Tray \$5.50 each	Travel Roll-Up Bag \$36 each	Maximum Bonus Value†	Star Consultant Prize Category††
Wholesale	Suggested Retail Price						
\$3,600	\$7,200	6	1	2	2	\$1,307.50	EMERALD
\$3,000	\$6,000	5	1	2	2	\$1,127.50	DIAMOND
\$2,400	\$4,800	4	1	2	2	\$947.50	RUBY
\$1,800	\$3,600	3	1	2	2	\$767.50	SAPPHIRE
\$1,200	\$2,400	2	1	2	1	\$551.50	
\$600	\$1,200	1	1	2	1	\$371.50	

Place a single initial order of \$600 or more in wholesale Section 1 products within your first two months, and get free** Ultimate Product Bonus Bundles valued at up to \$180 each.† You'll also receive the *Miracles Happen* book by Mary Kay Ash.

Your first two months means the month your Independent Beauty Consultant Agreement is received and accepted by the Company and the following calendar month.

Visit marykayintouch.com to place your initial order.

Unless noted, all Section 1 prices are suggested retail.

* See the Product Planning Worksheet on Page 5 for full inventory details and disclaimers.

** See Page 8 for full details about the free limited-time Ultimate Product Bonus Bundles. Sales tax is required on the suggested retail value of the wholesale Section 1 products included in the product bonus bundle(s).

***See Page 4 for details on how to earn a free color look.

†You are eligible to earn up to a total of six Ultimate Product Bonus Bundles. Maximum bonus value is an example based on the maximum product bonus bundle value of \$180 suggested retail. The actual total value of the bonuses earned will depend on the suggested retail values of the product bonus bundle(s) selected and is subject to any required tax obligations.

†† Once you achieve \$1,800 in wholesale Section 1 orders received and accepted by the Company in a program quarter, you are eligible for a program prize. See the Star Consultant Program page on *Mary Kay InTouch*® for complete details.

Keep Going!

ONCE YOU HAVE A DATE SET FOR YOUR LAUNCH PARTY CLASS WITH RACHEL, MAKE SURE TO DO THE FOLLOWING:

#4

Join our FB Group!

OUR FACEBOOK GROUP IS THE PLACE TO BE FOR RECOGNITION, TIPS, TRICKS, AND ANNOUNCEMENTS!! THIS WILL BE YOUR GO-TO PLACE FOR STAYING CONNECTED TO YOUR SISTER CONSULTANTS.



CLICK HERE

#5

Download & Add Me on Vixer

YOU CAN DOWNLOAD THE FREE APP FROM YOUR APP STORE. BE SURE TO ADD ME & SEND A MESSAGE SO I CAN ADD YOU BACK. VOXER IS GREAT COMMUNICATION TOOL THAT ALLOWS US TO SEND VOICE MESSAGES BACK AND FORTH.



CLICK HERE

#6

Login to Intouch

CHECK YOUR EMAIL FOR A MESSAGE FROM MARY KAY! LOGIN TO WWW.MARYKAYINTOUCH.COM AND CREATE AN ACCOUNT WITH YOUR CONSULTANT ID.



CLICK HERE

#7

Setup Your Personal Website!

NOTHING SAYS "READY FOR BUSINESS" LIKE YOUR PERSONAL MK WEBSITE! WALK THROUGH THE STEPS AND CREATE AN EASY WAY FOR YOUR CUSTOMERS TO ORDER.



CLICK HERE

You're doing great!

Final Steps:

#8

Setup ProPay!

YOUR CUSTOMERS WILL APPRECIATE BEING ABLE TO USE MULTIPLE FORMS OF PAYMENT! MAKE SURE YOU'RE PREPARED TO TAKE DOWN CREDIT CARD NUMBERS LIKE A PROFESSIONAL.



#9

Print Out & Follow Your Road Map to Success!

I WILL SET YOU UP WITH YOUR BOOKING TRAINING ONCE YOU HAVE COMPLETED STEPS 1 THROUGH 8.

POWER UP YOUR SALES CHALLENGE

Each month during the 2024-2025 Seminar year that an Independent Beauty Consultant sells enough product to support placing a \$700 or more wholesale Section 1 order, she can earn a monthly prize from the Power Up Your Sales Collection.

(Consistency in reaching this goal will result in an extra prize!)



SEMINAR PRIZES

From stylish bling for sharing the opportunity and outstanding sales, to bonus prize credits for consistently taking care of your customers as a star consultant, to incredible director trips around the world, Mary Kay knows how to spoil us at Seminar!



STAR CONSULTANT

Choose from exciting prizes when you set and achieve a retail selling goal to support at least \$1,800 in wholesale Section 1 orders every quarter! Claim your prize at the end of the quarter or roll over your credits and let them accumulate as you work toward your top prize goal!

Sapphire: \$1,800
Ruby: \$2,400
Diamond: \$3,000
Emerald: \$3,600
Pearl: \$4,800-\$9,600+



Ways to Earn!

Mary Kay loves prizes!

Road Map to Success

We Celebrate!
You have joined the Future Rise Area!

1

You received your Starter Kit!

Suggestion:
 Get a Binder/Folder to store all important documents!

Read Mary Kay Ash's Autobiography "Miracles Happen" that is included in starter kit!

2

Listen to New Consultant Audio and Print your Welcome Packet.

Time to make a business decision! Call your director to talk about inventory and book your launch class!

3

How many roll bags did you start with?

Great Start Tracking:
 Pencil in as you earn!
 Bundles: _____
 Bonuses: _____

4

Hold your launch class with Rachel either virtually or in-person

Watch Booking Training Video & Print Booking Training Packet. The write down as many people as possible on your "Go List".

5



Earn Pearls of Sharing!

Pink

Grey

Cream

Practice saying your script out loud with someone you love and schedule another call with me to go over script after practice.

6

Call Me (Rachel) so we can go over how much money is in your phone.

Book your first five skin care classes using your script and earn your Go Getter Earrings!

7



Color or design may vary

You're all set!

*I'M SO EXCITED TO HAVE YOU IN
OUR PINK FAMILY.*

